# **Operating Summary**



There are 36 hotels in the Group's portfolio and the operating summary includes hotels in which the Group has an equity interest.

|   | Ownership<br>(%) | Number<br>of Rooms | )<br>Occupancy <sup>1</sup><br>(%) | YTD June 2022<br>Average<br>Room Rate<br>(US\$) | RevPAR<br>(US\$) | Occupancy <sup>1</sup><br>(%) | (TD June 2021<br>Average<br>Room Rate<br>(US\$) | RevPAR<br>(US\$) |
|---|------------------|--------------------|------------------------------------|---|------------------|-------------------------------|---|------------------|
| ASIA  |                  |                    |                                    |   |                  |                               |   |                  |
| Mandarin Oriental, Hong Kong                | 100.0            | 494                | 22.0                               | 301   | 66               | 27.3                          | 307   | 84               |
| Mandarin Oriental, Tokyo                    | 100.0            | 179                | 37.5                               | 382   | 143              | 21.4                          | 444   | 95               |
| Mandarin Oriental, Jakarta                  | 96.9             | 272                | 51.1                               | 117   | 60               | 47.7                          | 79  | 38               |
| Mandarin Oriental, Singapore                | 50.0             | 527                | 37.0                               | 332   | 123              | 19.7                          | 197   | 39               |
| Mandarin Oriental, Bangkok                  | 47.6             | 331                | 19.9                               | 460   | 92               | 8.4                           | 260   | 22               |
| Mandarin Oriental, Kuala Lumpur             | 25.0             | 629                | 32.1                               | 159   | 51               | 14.0                          | 132   | 18               |
| EUROPE                                      |                  |                    |                                    |   |                  |                               |   |                  |
| Mandarin Oriental Hyde Park, London         | 100.0            | 181                | 55.1                               | 1,345   | 741              | 13.7                          | 1,111   | 152              |
| Mandarin Oriental, Munich                   | 100.0            | 73                 | 56.7                               | 933   | 528              | 15.3                          | 855   | 131              |
| Mandarin Oriental, Paris                    | 100.0            | 135                | 53.2                               | 1,251   | 666              | 12.7                          | 948   | 120              |
| Mandarin Oriental, Geneva                   | 100.0            | 178                | 53.1                               | 644   | 342              | 19.5                          | 543   | 106              |
| Mandarin Oriental Ritz, Madrid <sup>2</sup> | 50.0             | 153                | 41.7                               | 1,134   | 473              | 21.5                          | 1,057   | 228              |
| AMERICA                                     |                  |                    |                                    |   |                  |                               |   |                  |
| Mandarin Oriental, Boston                   | 100.0            | 148                | 48.0                               | 734   | 352              | 24.1                          | 600   | 145              |
| Mandarin Oriental, Washington D.C.          | 100.0            | 373                | 48.7                               | 417   | 203              | 18.0                          | 326   | 59               |
| Mandarin Oriental, New York <sup>3</sup>    | 25.0             | 244                | 67.1                               | 1,007   | 676              | 40.7                          | 914   | 372              |
| Mandarin Oriental, Miami                    | 25.0             | 326                | 61.6                               | 643   | 396              | 54.6                          | 526   | 287              |

<sup>1</sup> Occupancy is calculated based on the number of occupied rooms out of the total number of available rooms in which the hotel is in operation during the period.

<sup>2</sup> Mandarin Oriental Ritz, Madrid closed for restoration on 28th February 2018 and re-opened on 15th April 2021.
<sup>3</sup> Mandarin Oriental, New York closed between 26th March 2020 and 31st March 2021 due to the COVID-19 pandemic.

# **Development Portfolio**



The following 22 hotels and 14 Residences at Mandarin Oriental are expected to open in the next five years.

# Asia

| Asia   |   |
|--|---|
| Mandarin Oriental (<br>72 courtyard suites located<br>close to Tiananmen Square    | in a traditional hutong quarter, providing a rare opportunity to experience living in an authentic Beijing residential district,  |
| Mandarin Oriental,<br>A luxury waterfront resort of<br>popular leisure destination | comprising 69 villas and 18 <i>Residences at Mandarin Oriental</i> , ideally located on a spectacular beach in one of Vietnam's most  |
|  | Hangzhou<br>w Westlake 66 luxury commercial and retail complex, located close to the West Lake, a UNESCO World Heritage Site and<br>ure destinations, with easy access to the city's principal business hubs. |
| Mandarin Oriental,<br>A 275-room hotel located                                     | Makati<br>vithin the Ayala Triangle in Manila's central business district of Makati.  |
| Mandarin Oriental,   |   |
|  | Nanjing<br>n a premier mixed-use development on the Qinhuai River, in close proximity to historic landmarks including the Gate of China,<br>the longest ancient city walls in the world.                      |
| Mandarin Oriental,<br>A 105-room beachfront rest<br>the Andaman Sea.               | Phuket<br>sort located on the island's west coast in picturesque Laem Singh Bay on Millionaire's Mile, with panoramic views of  |
| Mandarin Oriental,<br>A 228-room hotel located i                                   | Saigon<br>n a mixed-use development in the heart of Ho Chi Minh City, close to key landmarks.   |
| Europe, Middle Ea  | st and Africa   |
|  | Residences, Barcelona<br>ed in a 20-storey tower, in a prime location a short walk from Mandarin Oriental, Barcelona.   |
|  | Shepheard, Cairo<br>rated Shepheard Hotel in Downtown Cairo, currently closed for renovation. This 188-room and 88-suite property is a heritage<br>stunning views of the Nile and Gezira island.              |

## Mandarin Oriental Cristallo, Cortina

A re-branding of the historic Hotel Cristallo in Cortina d'Ampezzo, Italy, which will re-open as Mandarin Oriental Cristallo, Cortina, in the summer of 2025

after a comprehensive renovation. This 83-room historic hotel enjoys impressive views of the Dolomites and will be the Group's first alpine resort. Mandarin Oriental, Costa Navarino

A stunning 99-villa beachfront resort in Greece, located on the southwest coast of the Peloponnese, one of the most breath-taking landscapes in the Mediterranean.

# Mandarin Oriental Downtown, Dubai

A 259-room hotel and 266 Residences at Mandarin Oriental, located on Sheikh Zayed Road, with views over downtown Dubai and direct access to the area's business and leisure attractions.

# Mandarin Oriental Etiler, Istanbul

A 158-room hotel and 251 luxurious Residences at Mandarin Oriental, located within three standalone towers in the prestigious Etiler district of Istanbul.

#### Mandarin Oriental Mayfair, London

A 50-room boutique hotel and 80 Residences at Mandarin Oriental, located on Hanover Square in the heart of London's Mayfair district.

# Mandarin Oriental Palace, Luzern

A re-branding of the iconic Hotel Palace Luzern, currently closed for renovation. This 136-room hotel is located on the shores of Lake Lucerne, with excellent lake and mountain views.

### Mandarin Oriental, Muscat

A 150-room resort and 150 Residences at Mandarin Oriental, located on the beach in a prime city location, with views over the Arabian Sea.

## **Europe, Middle East and Africa** continued

# Mandarin Oriental, Tel Aviv

A 225-room hotel and 231 Residences at Mandarin Oriental, in an unrivalled waterfront location overlooking one of the city's pristine beaches.

#### Mandarin Oriental, Vienna

A 151-room hotel and 17 *Residences at Mandarin Oriental*, housed in a heritage building within the Ringstrasse in District One of Vienna, within easy walking distance of the city's major attractions.

#### Mandarin Oriental Savoy, Zurich

A re-branding of the historic Savoy Baur en Ville, currently closed for renovation. This 80-room hotel is situated within the main business centre, close to the city's leisure attractions and a short walk from Lake Zurich.

### America

# Mandarin Oriental, Boca Raton

A 163-room hotel and 88 Residences at Mandarin Oriental, part of a mixed-use complex, surrounded by Boca Raton's most affluent, residential neighbourhoods and a short walk from miles of pristine beaches.

#### Mandarin Oriental, Grand Cayman

A 100-room beachfront resort and 89 branded Residences at Mandarin Oriental, situated on 67 acres at St James Point, on the southern shore of the island.

# Mandarin Oriental, Honolulu

A luxury 125-room hotel and 99 Residences at Mandarin Oriental, located on the Hawaiian island of Oahu, in the heart of the Ala Moana District.

#### Mandarin Oriental Residences, Beverly Hills

54 elegantly-appointed residences centrally located in a sleek mid-rise property close to Rodeo Drive's renowned shopping and entertainment choices.

#### Mandarin Oriental Residences, Fifth Avenue

69 luxurious residences located on Fifth Avenue New York, housed in an elegant 1920's building on the corner of Fifth Avenue and 54th Street.

Opening dates are determined by each project's owner/developer. All of the above projects will be managed by Mandarin Oriental Hotel Group with no equity investment from the Group.

Room numbers reflect the latest estimate from each project's owner/developer, and may therefore differ from the original announcements and the final number once the project is completed.